

## **Universe Awareness**

Leiden Observatory / Leiden University Niels Bohrweg 2 / NL-2333 CA Leiden / The Netherlands E-mail. info@unawe.org Website: www.unawe.org

# Application Form for Localisation, Production and Distribution of Universe in a Box

If you would like to become a UNAWE partner for the localisation, production and distribution of Universe in a Box, please complete all fields of this form and send an electronic copy to <a href="mailto:jayar@strw.leidenuniv.nl">jayar@strw.leidenuniv.nl</a> and <a href="mailto:russo@strw.leidenuniv.nl">russo@strw.leidenuniv.nl</a>. This form is intended to serve as a guideline for the different aspects involved in the localisation, production and distribution of Universe in a Box.

#### Notes.

- 1. The localisation, production and distribution partner will be granted a license for distributing Universe in a  ${\sf Box}^1$
- 2. The license will be subject to limited Terms and Conditions, the most important being:
  - a) Educational changes need to be peer reviewed by UNAWE
  - b) Price for sale (if any) needs to be approved by UNAWE
  - c) Production plan needs to be approved by UNAWE (production standards, ethical labour guidelines, etc.)
- 3. To help with the cost estimation, please refer to the prototype production and distribution report<sup>2</sup>, which provides details on the materials and their costs during the prototype production process.

1.	Proposal summary (maximum 400 words): Please summarize your proposal here.			
2.	Name			
3.	Organization / Affiliation			
4.	Business Address			
5.	Target Number of Boxes to Produce			

<sup>&</sup>lt;sup>1</sup> The exact nature of the license is to be decided.

<sup>&</sup>lt;sup>2</sup> http://unawe.org/resources/reports/unibox\_protoproduction/

6.	Geographical Reach What is your geographical reach for the box?			
	what is your geographical reach for the box?			
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7.	Localization Changes			
	Do you intend to localize the box for your region? If so, list the major changes (e.g.,			
ī	translation of handbook, addition of a particular activity and materials, etc.)			
Į				
8	Estimated Budget:			
٠.	What are the estimated costs of producing, marketing, and	distributing the abovementioned		
	target number of boxes? Please provide a full breakdown of all expected costs of the project			
	including taxes. An example of possible budget items is out			
	may modify this as required for your project):			
	Item	Cost		
	Localisation costs (e.g. translation, producing new			
	content, etc.)			
	Professional costs (e.g. project management, etc.)			
	Production costs (e.g. materials, labor, infrastructure,			
	etc.)	_		
	Marketing costs (e.g. pamphlets, posters, etc.)			
	Distribution / shipping costs (e.g. postage, etc)  Administration and support costs (e.g. phone, fax, etc)			
	Other costs			
	Total cost			
Ĺ	Total Cost			
9.	Estimated Pricing			
	What is the estimated selling price of the box? What are the different schemes you will put in			
	place to reach underexposed areas in your region (e.g., buy one, donate one). <b>Note:</b> EU-			
	UNAWE recommends that the selling price of the box does not exceed more than 30% of the			
г	total cost price.			
10.	Promotional Activities			
	How do you intend to promote and market Universe in a Box?			
	<u> </u>			
11.	Fundraising Activities			
Ī	How do you intend to raise funds for the production and distribution of Universe in a Box?			
12.	Distribution Channel			
_	How do you intend to reach the educational market?			

13. Training Support

	What kind of training / educational support will you provide Universe in a Box users?				
L					
14.	Starting date (when do you expec	t to start implementing the project?)			
15.	Project duration (how long will th	e project take to complete?):			
16.	roject take place?)				
47	Project timeline (please provide estimated dates and activities throughout the project)				
17.		timatea dates and activities throughout the project)			
	Date Activity				
L	I				
12	Project deliverables (at the end of	the project what will you be able to measure to see			
10.	whether the project has been succ	• •			
Ī	отполно вистриория настроить вист				
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19.	Contact details of project leader:				
	Title				
	Surname				
	Full Name				
	Nationality				
	Mobile phone number				
	Email address				
	Organization				
•	Position in organization				
•	Street address of organization				
•	Organization website				
ŀ	Postal address of organization				
	Organization telephone number				
ŀ	Organization fax number				
	Any other preferred means of				
	communication e.g. Skype				

Background details of project leader:		
Summary of academic qualifications		
Summary of relevant experience		
Brief career history		
Alternative contact person if project leader is unable to		
Proposed team members and their responsibilities		

### 21. Submission of applications and closing date:

All completed application forms should be submitted by email to <u>jayar@strw.leidenuniv.nl</u> and <u>russo@strw.leidenuniv.nl</u>. The deadline for submitting proposals is **23:59 UTC on 31st December 2013**.

All applicants will receive feedback during the first quarter in 2014.

## 22. Enquiries:

Please direct enquiries to Jaya Ramchandani (Project Manager, Universe in a Box), preferably by email at <a href="mailto:jayar@strw.leidenuniv.nl">jayar@strw.leidenuniv.nl</a>.